

# Electricity Principal, China

## 中国电力部董事



### Company Overview

#### 公司简介

Rocky Mountain Institute (RMI)—an independent nonprofit founded in 1982—transforms global energy use to create a clean, prosperous, and secure low-carbon future. It engages businesses, communities, institutions, and entrepreneurs to accelerate the adoption of market-based solutions that cost-effectively shift from fossil fuels to efficiency and renewables. In 2014, RMI merged with Carbon War Room (CWR), whose business-led market interventions advance a low-carbon economy. The combined organization has offices in Basalt and Boulder, Colorado; New York City; Washington, D.C.; and Beijing.

作为一家1982年成立的独立非营利组织，落基山研究所（RMI）致力于改变全球能源使用方式，打造一个清洁、繁荣、安全的低碳未来。我们与政府、企业、科研机构及创业者合作，借助切实可行的市场化手段，加速能效和再生能源取代化石燃料的能源结构转型。2014年，落基山研究所与碳战室(CWR)合并，后者擅长通过由企业主导的市场干预方式推动低碳经济的开展。目前，落基山研究所在美国科罗拉多州巴索特和博尔德、纽约市、华盛顿特区及北京设有办事处。

In 2010, RMI began working with Lawrence Berkeley National Labs' China Energy Group, the Energy Research Institute of China's National Development and Reform Commission, and Energy Foundation China. The group designed a road map, called Reinventing Fire: China, to promote renewables and reduce energy consumption and carbon emissions in the Chinese economy without compromising economic growth.

2010年，落基山研究所开始与美国斯伯克利国家实验室的中国能源研究室，中国国家发展和改革委员会的能源研究所，以及能源基金会中国展开合作，在不影响经济增长的前提下，与中国制定一条促进可再生能源发展并降低能源消耗和碳排放的开展之路，我们称之为“重塑能源：中国”项目。

RMI continues to expand its Chinese presence, with our recently opened Beijing office serving as the hub for our nation-wide engagements. The Beijing office works on multiple parts of China's energy transformation including power sector reform, low-carbon mobility and freight solutions, low-carbon cities, and transforming the building stock.

落基山研究所不断拓展在中国的足迹。我们最近在北京设立的办公室，将作为我们在中国开展工作的中心。北京办公室将专注于多项中国能源改革板块的工作，包括电力部重点，低碳出行和运输解决方案，低碳城市和建筑存量改造等。

### Job Description

#### 职位描述

Rocky Mountain Institute is seeking an exceptional candidate to join our Beijing office as the Principal of our China electricity sector work. RMI has several exciting power sector initiatives, including partnering with State Grid and the China Electric Power Research Institute to study and promote green dispatch, working with corporations to explore novel renewable procurement mechanisms, and consulting with electricity retail companies to deploy energy efficiency and demand response. The successful Principal will serve as a thought leader for these and other

initiatives, lead a team of 4-6 staff to produce high quality and impactful deliverables, and engage with external stakeholders, such as government, electricity generators and distributors, leading corporations, NGOs, and other think tanks to advance RMI's programs and ideas. The Principal will report to the China program's two Managing Directors, and will also participate as part of the overall China program leadership team. This role also includes the possibility of extending into other sectors in which RMI works (e.g., buildings, cities, mobility, industry) as interest and need allows.

落基山研究所北京办公室正在寻找一位出色的应聘者来担任我们的中国电力部董事，参与我们在电力部开展的多项重要活动，包括与国家电网和中国电力科学研究院合作研究与推广清洁能源，与企业合作探索新型可再生能源采购机制以及与电力零售企业能效和需求响应技术的部署等。成功的应聘者将作一些活动及其它活动的负责人，带领4-6人的团队开展高质量、有意义的工作，与政府、合作伙伴企业、其它内部企业、非政府组织、其它智库等利益相关方合作，优化落基山研究所的目标和意图。董事将向中国部部的两位常务董事汇报，并加入中国部部的领导层。根据个人兴趣与工作需要，该职位也可能涉及落基山研究所其它部门的工作（如建筑、城市、交通、工业等）。

## Key Responsibilities

### 关键职责

- Develop RMI's strategy and initiatives that help decarbonize China's power sector  
制定落基山研究所的战略与行动，帮助中国电力行业脱碳
- Lead teams and work streams to deliver high-quality products, including both thought leadership and "roll-up your sleeves" execution  
领导团队与工作流，展示高质量的工作成果，包括思想领导和“起袖子加油干”的实干精神
- Develop and manage program budget  
筹集和管理项目预算
- Lead business development with power sector stakeholders (e.g., government, utilities, energy-intensive industries) and support fundraising with philanthropic organizations; develop partnerships with non-governmental organizations and research institutes  
拓展与电力部利益相关方（如政府、电力公司、高耗能企业等）的各种合作；支持与慈善组织的筹款活动；开展与非政府组织和研究机构的合作关系
- Develop and enhance RMI's reputation through regular publications, speaking, and external engagement  
定期通过出版物、演讲和外部活动展示和推广落基山研究所的知名度和影响力
- Mentor and support the professional development of team members to foster an unrivaled, high performing team, including serving as a career advisor to staff from across RMI  
指导和支持团队成员的个人职业发展，培养出色、高效的团队，包括为落基山研究所各部门员工提供建设性反馈
- Manage team that is based in both Beijing and the U.S.  
管理北京和美国两地的团队
- Provide active China program leadership, and represent the China power sector program internally at RMI (including with U.S.-based staff and leadership)  
展示积极的中国特色领导力，在落基山研究所内部（包括美国员工与领导层）代表中国电力部工作

## General Qualifications

### 一般要求

- Excellent spoken English and Mandarin  
出色的中英文口□能力
- Intense curiosity and creativity  
极□的好奇心与□造力
- Willingness to plunge into unfamiliar problems  
愿意投身解决不熟悉的□□
- Willingness to take risks by exploring and testing new ideas  
敢于冒□探索和□□新□意
- Excellent quantitative analysis and modeling skills  
出色的定量分析和建模技□
- Excellent writing skills and visual presentation capability  
出色的写作技巧和□□展示能力
- Strong verbal communication skills, from one-on-one discussions to speeches  
□大的□言表达能力，善于□□从一□一□□到演□的各种□合
- Interest in and solid track record of people development and team building  
有人力能力培养及□□建□方面的□趣和□□□□
- Skills and desire to change client's and decision-maker's minds on intensely important issues  
具有改□客□及决策者□于重要□□看法的技巧和愿望
- Entrepreneurial self-starter  
具有企□家的工作□极性
- A passion for making the world better  
有将世界□得更美好的激情与愿望
- Proven cross-cultural experience and sensitivity  
有丰富的跨文化工作□□和敏感度

## Education and Experience

### 教育与工作□□

- Master degree-equivalent or higher, with significant study of technology (science/engineering) and markets (business/finance) preferred  
□士研究生同等或以上学□，有技□□（科学/工程）和市□□（商学/金融）深度学□□□的□先考□；
- 8+ years professional experience and knowledge of Chinese and international power sectors, preferably with government, utilities/generators, research organizations, and/or management consulting organizations  
中国及国□□力部□ 8 年以上工作□□和□□知□，有政府部□、□力公司/□□企□、研究机构和/或管理咨□机构工作□□的□先考□
- Direct management experience developing and managing highly skilled teams  
培养和管理高水平技□□□的直接管理□□
- Overseas work or educational experience preferred  
有留学或国外工作□□的□先考□

**Location****工作地点**

This position is located in RMI's Beijing office.

位工作地点  落基山研究所北京  公室。

**How to Apply**

Please submit your resume to [chinaHR@rmi.org](mailto:chinaHR@rmi.org). A cover letter addressing your interest in working for RMI is appreciated. Resumes submitted in Mandarin will be accepted; English translation is optional.